VendBrands

Healthy Vending for Schools



A safe, compliant, zero-cost new revenue stream for your school, stocked with snacks and drinks kids love.

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Every school faces the same three-way squeeze.

A vending machine built around the rules answers all three at once.

Kids want snacks. Schools need them to be compliant.

Students want a quick snack or drink

Something tasty and cold, on the go, during the school day.

Schools must follow state food rules

Typical vending stock (soft drinks, lollies, chips) is Red or not allowed at school.

P&Cs and budgets need new revenue

A machine that earns every week, at no cost to the school, adds income without more fundraising.

We pioneered healthy school vending.
Now we're back.

VendBrands founder Paul Vickery pioneered healthy vending in schools and universities across Australia.

About 10 years ago

10

YEARS AGO

Pioneered healthy vending in Australian schools and universities

Today

A big gap in the market

A big gap in the market for compliant school vending

Now



VendBrands ANZ, Gold Coast based, bringing it back to schools

You lend us 1 m². We do everything else.

No cost to the school, no staff time, no stock to buy.

01

Lease us about 1 m²

A small patch of floor space in a student area you choose.

02

We install the machine

VendBrands supplies a cashless combo machine, wrapped for your school.

03

We stock and service it

Compliant products, restocking and maintenance, all handled by us.

04

Your school earns

A revenue share or a fixed monthly fee, paid to the school.



One cashless machine for snacks and cold drinks

The TCN-10G-GP combo machine holds snacks and drinks in one cabinet, so students get both from a single 1 m² footprint.

- **6 trays of spiral selections**
- **Drop sensor confirms every vend**
- **Card and tap payment**
- **Custom wrap in your school colours**

Why cashless matters

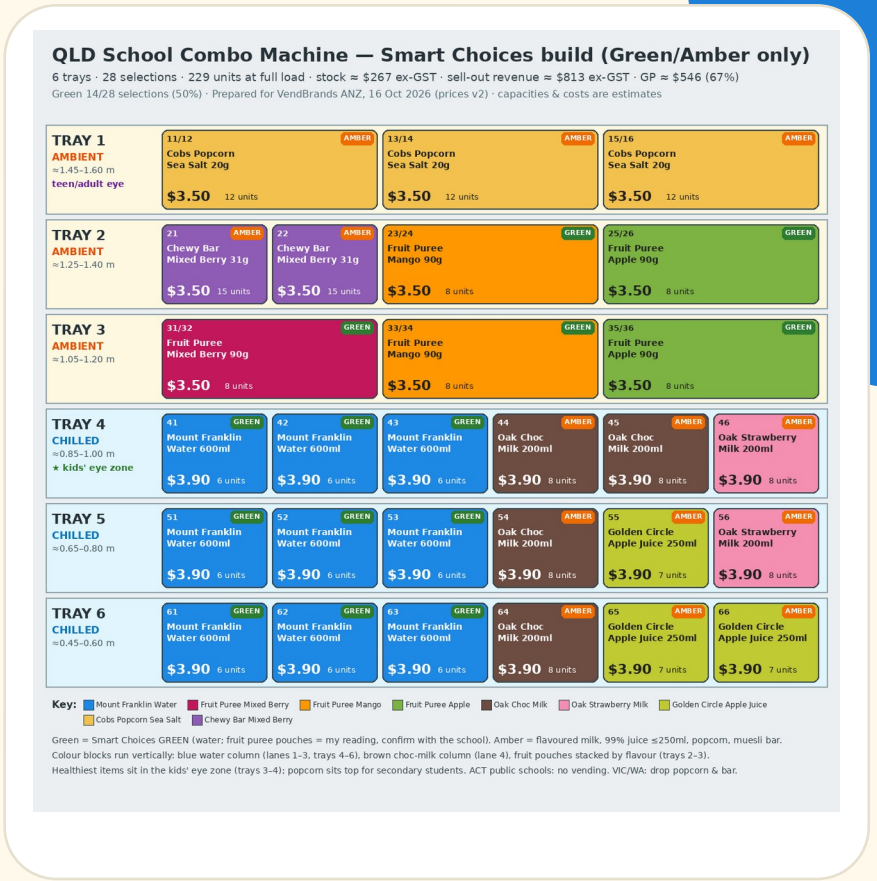
No cash on site to count or secure

Sales data tells us what to restock

Compliant top-sellers
kids actually buy

$3.90	Mount Franklin still water 600 ml	GREEN
$3.90	Oak choc & strawberry milk 200 ml	AMBER
$3.90	Golden Circle apple juice 250 ml	AMBER
$3.50	Fruit purée pouches 90 g	GREEN
$3.50	Uncle Tobys Chewy Mixed Berry bar	AMBER
$3.50	Cobs Sea Salt popcorn 20 g	AMBER

Ratings under QLD Smart Choices. No Red items. Example sell prices, incl. GST.



Example QLD build: 28 selections, 229 units, half of all selections Green.

Range is set to your state's rules before install.

Built for the rules in every state

State	Framework	What it means for the machine
QLD	Smart Choices	No Red items; drinks limited to water, milk and ≥99% juice (≤250 ml)
NSW	Healthy School Canteen Strategy	Covers vending; at least 75% Everyday items
VIC	Canteens & Healthy Eating Policy	Covers vending; no confectionery; Red items not regularly in machines
SA	Right Bite	At least 60% Green; carbonated and intensely sweetened drinks are Red
WA	Healthy Food and Drink criteria	At least 60% Green; intensely sweetened drinks are Red
TAS	SmartFood Program (voluntary)	No Red drinks at any award level
NT	School Nutrition & Healthy Eating	Covers vending; staff machines exempt
ACT	Public School Food & Drink Policy	Vending machines not permitted on public school sites

Catholic and independent schools set their own rules, and many follow the state guidelines. Every product is checked in the state tool (FoodChecker or NSW Healthy Food Finder) before it goes in.

Summary only, not legal advice.

What your school earns

One full fill of the example build (229 units) takes about $851 incl. GST, or $813 ex-GST. The school shares in every fill, or takes a fixed monthly fee instead.

$813

Takings per full fill, ex-GST (example build)

Cost

$0

cost to the school

- No machine to buy
- No stock to buy
- No staff time
- We do everything

Zero cost

School share

$122 /Fill

per full fill, 15% share

- 15% of sales (illustrative)
- $244/month at 2 fills
- Or fixed monthly fee
- Terms not set

EXAMPLE ONLY

Example only: terms are not set. One full fill of the QLD example build: 229 units at $3.50–$3.90, about $813 ex-GST takings and $267 stock. The 15% share and 2 fills a month are examples. VendBrands keeps about $424 per fill before running costs. Real sales vary.





Your school's brand on the machine

A custom wrap in your school colours.

The machine looks like part of your school, not a corporate drinks fridge.

- **Your school name, crest and colours**
- **Healthy-choice messaging for students**
- **Design approved by the school before it's printed**

Example VendBrands wrap

A sunburst-and-hills design, shown in a school hallway (mock-up).

Wrap detail

Side panel with healthy-choice messages and the VendBrands logo.

Next steps

1. A quick chat about your school and site
2. We confirm your state rules and the product range
3. Agree the lease and the earnings model
4. We install, stock and service the machine

Next steps: let's put healthy vending in your school

Talk to Paul

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